



Leverage SDI's buying power to get the best prices with a simple, online marketplace of thousands of tail-spend and MRO items. Manage it all, with a single point of contact.

Manage your Tail Spend and MRO

According to The Hackett Group's procurement benchmark, **29% of indirect spend is not on contract today. For MRO, it could be as much as 85%**. While tail spend is typically non-mission-critical, lower-dollar transactions, MRO that could be critical to your production reliability is often lumped in with tail spend. So visibility and control are crucial. This is where eMarket can help – SDI's e-Marketplace that makes it easier to get the parts you need ASAP.

Cloud-based convenience

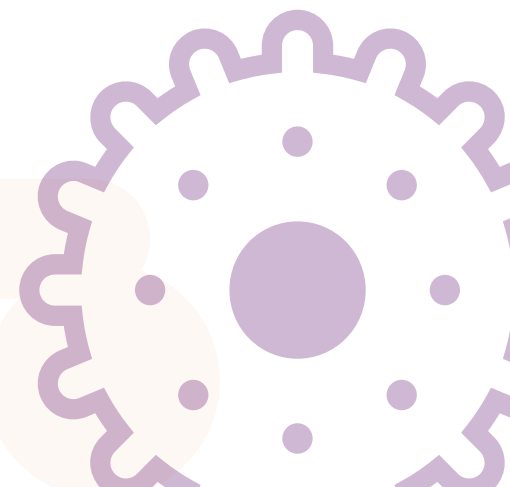
SDI provides a complete eProcurement tool out of the box with punch-out capabilities, order tracking, approval setup, and parametric search. Whereas other platforms only give you the framework to do it yourself – separately negotiating with each supplier – we deal with ALL the suppliers, and the electronic enablement, so you don't have to. eMarket provides a simple platform to access an extensive range of categories for tail spend, with deep expertise in MRO.

- Only one log-in for all transactions
- Only one punch-out process to learn
- A marketplace of millions of items
- Punch-out to suppliers' live websites – simply bring your shopping cart into eMarket

- Freetext order merged into punch-out suppliers
- Purchasing category and mapping to client categories in real-time to guarantee 100% match on import of cart
- Category buying compliance checking in real-time – ensuring that users are buying materials from the right suppliers, improving supply contract compliance
- Proven technology – thousands of lines per day placed in key categories like:
 - Electrical
 - General Industrial
 - Pipe, Valves & Fittings
 - Safety and PPE

Ideal for sites of all sizes

eMarket doesn't require you to be a behemoth operation. Small to medium-sized sites can enjoy the same convenience of not having to shop multiple catalogs to pinpoint parts.



eMarket immediate and long-term benefits

To better manage your tail spend and mission-critical MRO, SDI's eMarket solution offers two levels of buying convenience. **1)** Start with a universal catalog with punch-out capabilities to the most popular categories and suppliers; or **2)** move up to your own client-specific, hosted catalog that allows greater visibility. Benefits:

- Cost effective and paperless
- 24/7 access and real-time information facilitates faster decision making
- Approval workflows to allow control of expenditure
- Efficient handling of transactions and order tracking
- Compliance with pricing arrangements and agreed processes
- Facilitates the purchasing of non-stock items, as well as routine restocking and catalog-based purchases
- Consolidated invoicing and reporting in a format determined by the client

Inside the eMarket system

Our cloud-based eMarket platform is fully customizable to your unique systems and requirements, of course.

- ✓ Standard layouts for all transactions
- ✓ Data validation of all purchase orders, invoices, and supplier payments
- ✓ Retained audit trail allows tracking of transactions, price and other item changes
- ✓ Performance measurement
- ✓ Multi-level approvals set up based on your requirements – for example, on employee's total requisition or new item thresholds



- ✓ Approved requisitions converted to purchase orders for transmission
- ✓ Commodity coding for new products
- ✓ Fully scalable to large configurations
- ✓ Provides electronic enablement for all materials purchased – eliminating your need to set up and convert 100's of suppliers
- ✓ Contribute to your diversity and environmental sustainability goals with green products from diverse suppliers

Reporting & Data Transfer

- Standard and custom report capability gives the user full access to their data
- Standard export functions to make system data available to other systems.

Can't find it in the catalog?

Simply send a text requisition through the SDIExchange system or call one of our helpful representatives in SDI's North American headquarters. We're here to make it right.

eMarket is SDI's cloud-based way to access all tail-spend items and MRO from **one point of contact** in real-time while processing all transactions into a single, **consolidated**, itemized bill each reporting period.